



Singapore CA Qualification (Foundation) Examination

9 June 2021

Financial Management

INSTRUCTIONS TO CANDIDATES:

1. The time allowed for this examination paper is **3 hours 15 minutes**.
2. This examination paper has **FOUR (4)** questions and comprises **TWENTY ONE (21)** pages (including this instruction sheet and Appendix A). Each question may have **MULTIPLE** parts and **ALL** questions are examinable.
3. This is a restricted open book examination. You are allowed to have only the following materials with you at your exam location:
 - One A4-sized double-sided cheat sheet
 - One A4-sized double-sided blank scratch paper
4. During the examination, you are allowed to use your laptop and any calculators that comply with the SAC's regulations. Please note that watches, mobile phones, tablets, and all other electronic devices **MUST NOT** be used during the examination.
5. During the examination, videos of you and your computer screen will be recorded for the purpose of ensuring examination integrity and you have consented to these recordings.
6. This examination paper and all video recordings of this exam are the property of the Singapore Accountancy Commission.

MODULE-SPECIFIC INSTRUCTIONS:

7. Assume that all dollar amounts are in Singapore dollar (S\$) unless otherwise stated.
8. All computations should be presented up to **TWO (2)** decimal places, unless otherwise stated.

IMPORTANT NOTICE:

If you are not feeling well, please do not press "Start Assessment". If you have started and leave during the exam, you would be deemed to have attempted the paper.

****VERY IMPORTANT NOTICE****

1. Your question paper is attached under the "**Resource**" tab found at the bottom right of **EACH** question.

Other important information:

2. You will **only be allowed** to access the Excel function from your computer.
3. You are **NOT ALLOWED** to access any websites or reference materials (except for your A4 sized double sided cheat sheet) during the exam.
4. You are **NOT ALLOWED** to print the question paper.
5. **Please take note that your screen will be monitored throughout the examination. If you are found to have accessed unauthorised materials or websites, or if you cheat or attempt to cheat, you will be liable to severe disciplinary action.**

Should you encounter any issues during the exam, please call the following number:

+65 6100 0516

6. **You do not need to fill in an answer for this question.**

Question 1 – (a), (b) and (c)

Your Home Office Ltd (YHO) manufactures equipment to make working from home more efficient and effective. YHO has a year-end date of 31 December. Today is 1 January 20x3.

YHO has recently decided to launch a new range of pull-down projector screens. These are designed to fit to ceilings and to look as unobtrusive as possible when not in use – for example they can easily be removed as they are mounted on a patented sliding mechanism. The screens are designed to be pulled down behind home office seats to provide a neutral backdrop – for example for business video calls conducted from a home office.

The manufacturing of the equipment involves the use of specialist machinery with a useful life of 5 years. The machinery costs \$3.5 million to purchase, payable in 2 equal annual instalments, with the first one being on 1 January 20x3. It would be disposed of on 31 December of the final year for 20% of its initial cost. Annual maintenance costs will depend on the machine usage, and are estimated below:

Demand	Probability	Annual Cost (\$'000)
High	0.3	450
Medium	0.5	350
Low	0.2	300

The total initial investment of \$3.5 million is immediately eligible for capital allowances for tax purposes. YHO has elected to write the asset off over 2 years – 75% in the first year, 25% in the second year. A balancing allowance or charge will be levied upon eventual disposal.

The purchase of the machinery would be financed by the issue of \$3.5 million, 7% debentures, redeemable for \$3.285 million in 5 years' time. Interest would be paid annually in arrears.

Lease alternative

Alternatively, the machinery could be leased from the machine manufacturer through their European finance subsidiary. The lease would involve 5 annual payments in advance of Euro 0.625 million and covers the use of the asset and its maintenance. This payment is deductible in Singapore for tax purposes.

Corporation tax is payable a year in arrears at a rate of 17% per annum. The Euro-Singapore dollar exchange rate is Euro 0.65 / \$1 on 1 January 20x3. Interest rates in Singapore is 2% per annum, and in Europe is 0%. These rates are expected to continue for the foreseeable future.

Question 2 – (a), (b) and (c)

Last Mile Mobility Ltd (LMM) is a listed company in Singapore that produces foldaway electric bicycles for city commutes. It is considering the purchase of Shockingly Small Pte Ltd (SSL), a battery developer and manufacturer that has patented a breakthrough in regenerative braking, extending the range of LMM's bicycles by as much as 30%. The date is 1 January 20x3.

Recent extracts from SSL's latest financial statements:

	31.12.x2 \$'000
Non-current assets	52,500
Current assets	28,123
Current liabilities	<u>(16,843)</u>
	<u>63,780</u>
Share capital (\$0.25 nominal value)	20,000
Retained earnings	<u>33,780</u>
	53,780
5% Long-term loan	<u>10,000</u>
	<u>63,780</u>

The non-current assets include buildings with a net book value of \$20 million which have recently been valued at \$30 million, and Plant and Machinery of \$15 million net book value of specialist equipment, which would be effectively worthless if SSL attempt to sell it separately.

Earnings before interest and tax for the year ending 31 December 20x2 were \$3.0 million. This excludes interest on the long-term loan, tax at 17% and a dividend of \$2.5 million. The 20x2 financial year includes an unusual write-off of \$1,200,000 receivable following the collapse of one of their major customers. This is tax deductible.

LMM feel that SSL's underlying earnings are likely to grow at a rate of 10% per year for the next 3 years, stabilising at 6% growth per year thereafter.

Volts to Miles Ltd (VTM) is a listed battery manufacturer operating in the same sector as SSL. It has a Price Earnings (P/E) ratio of 20. SSL has a faster growth potential than VTM which effectively doubles its P/E ratio. VTM has a beta factor of 1.6 and has a similar gearing ratio to SSL. VTM was listed last year. The listing process alone added 25% to the P/E ratio of VTM.

The risk-free rate is 2%, and the market rate of return is 7%.

**e-Exam
Question
Number**

Question 2 required:

- 5** **(a)** Calculate a suitable discount rate for evaluating the purchase of SSL. **(2 marks)**
- 6** **(b)** Estimate the value of an SSL share (to the nearest cent) using the following bases:
- (i)** Discounted Cash Flow **(9 marks)**
- (ii)** Future Maintainable Earnings (using an adjusted Price Earnings ratio) **(5 marks)**
- (iii)** Revised Net Assets **(4 marks)**
- 7** **(c)** Briefly discuss the applicability of each method in this situation and justify a suitable range to be used for negotiation. **(5 marks)**
- (Total: 25 marks)**

Question 3 – (a), (b), (c) and (d)

Tan Enterprises Ltd (TEL) is a recently listed company that was formed when 2 brothers decided to combine their businesses into one group. It has 2 very different divisions – a courier business, and a business that specialises in refilling printer ink cartridges. There is a limited amount of synergy in sharing finance, office space, and couriating refilled cartridges to customers. The divisions are approximately equal in size. The date today is 1 January 20x3.

Partial information on 2 other comparable unrelated listed companies is provided below:

Division	Company A		Company B	
	Proportion of company	Beta factor	Proportion of company	Beta factor
Refilling printer ink cartridges	25%	?		
Courier			40%	?
Manufacture of printers	75%	1.8		
Service of delivery vehicles			60%	1.2
	100%	1.725	100%	1.08

An extract from TEL's statement of financial position at 31 Dec 20x2 is given below:

	Notes	\$'000
Non-current assets		24,608
Current assets		6,143
Current liabilities (excluding overdraft)		(4,376)
Overdraft	Note 1	<u>(3,500)</u>
		<u>22,875</u>
Share capital (\$0.25 nominal value)	Note 2	5,000

Retained earnings		<u>3,500</u>
Total equity		8,500
\$1, 16% Preference shares	Note 3	5,000
10% Redeemable debentures	Note 4	<u>9,375</u>
		<u>22,875</u>

Note 1 – The overdraft rate varies. The owners of TEL believe there is a 75% chance that the rate will be 7% going forward, and a 25% chance it will be 9%. The amount of the overdraft varies between \$3 million and \$5 million. The facility has been in place for many years.

Note 2 – The shares are trading at \$0.55 ex div. Share price has been growing at 7% per annum and this is predicted to continue for the foreseeable future.

Note 3 – The preference shares are currently trading at \$2.16 cum div.

Note 4 – The 10% redeemable debentures are currently trading at \$80 per \$100. They are redeemable at a 25% discount in 10 years' time, or convertible into 65 ordinary shares at the investors' option at that time.

Assume Company A and Company B have similar gearing to TEL.

The risk-free rate is 5% and the market risk premium is 6%.

The Corporation Tax rate is 17%.

**e-Exam
Question
Number**

Question 3 required:

- 8** (a) Calculate the beta factor for TEL shares. **(6 marks)**
- 9** (b) Calculate the percentage cost of the following sources of finance:
- (i) Equity **(5 marks)**
- (ii) Preference Shares **(5 marks)**
- 10** (c) Calculate the Weighted Average Cost of Capital for TEL. **(7 marks)**
- 11** (d) Explain what is likely to happen to the beta of TEL shares if further finance is raised by borrowing and why. **(2 marks)**
- (Total: 25 marks)**

Question 4 – (a), (b), (c) and (d)

You have recently taken over as the Head of Finance for Tap and Deliver Pte Ltd (TAD), with a view to preparing the company to be listed on the Singapore Stock Exchange.

Dividends and finance

The company has been growing fast since it started 5 years ago and has never paid a dividend. The Board appreciates that the stock exchange will expect dividend payments and want to consider how this will affect their future expansion plans. In this context, you have agreed to explain to the Board about the 3 central decisions in a financial strategy, and how they interrelate.

Risk management

The Board also appreciates that risk needs to be formally managed, especially when the company becomes listed. The IT Director said in a recent meeting: ‘The sooner we get a separate risk management function the better – If it means I don’t need to worry about risk anymore, it’ll be one more job off my list to be honest!’

Increased gearing

Once listed, the Board intends to raise debt through the stock exchange to facilitate their continued expansion. The Chairman commented: ‘I’m concerned if we borrow, it will reduce our credit rating, and so increase our Weighted Average Cost of Capital.’

Working capital

Since taking over as the Head of Finance, you have been concerned that customer credit accounts have been getting out of control. With a turnover of \$80 million, TAD has receivables of \$9.86 million. You intend to reduce the period of credit to 1 month by a combination of closer monitoring and an early settlement discount of 0.5%. You expect all customers to take advantage of this discount. You also expect the change to be permanent. TAD has an overdraft that costs the company 15% a year after tax. The company has a Weighted Average Cost of Capital currently of 12%.

**e-Exam
Question
Number**

Question 4 required:

- 12** **(a)(i)** Explain THREE key decisions of the financial strategy.
(3 marks)
- 13** **(a)(ii)** Explain how the THREE key decisions in a financial strategy
interrelates. **(2 marks)**
- 14** **(a)(iii)** Discuss THREE ways to accommodate the payment of a
dividend and justify ONE recommendation.
(8 marks)
- 15** **(b)** Discuss THREE concerns with the proposed change in the
receivables policy. **(5 marks)**
- 16** **(c)** Evaluate the comment of the IT Director and discuss THREE
ways in which risk management can be embedded in the
business. **(5 marks)**
- 17** **(d)** Evaluate the comment of the Chairman in relation to the impact
of raising more debt finance.
(2 marks)

(Total: 25 marks)

END OF PAPER

Appendix A – Formulae and Present Value Tables

Financial ratios

Current ratio	= Current assets / Current liabilities
Net working capital	= Current assets - Current liabilities
Return on total assets	= Net income / Average total assets
Return on equity	= Net income / Average shareholders' equity
Receivables days	= (Accounts receivable balance / annual credit sales) x 365
Receivables turnover	= (Annual credit sales/ Accounts receivable balance) to give 'times a year'
Payables days	= (Accounts payable balance / annual purchases or cost of sales) x 365
Payables turnover	= (Annual purchases or cost of sales/ Accounts payable balance) to give 'times a year'
Inventory days	= (Inventory balance / cost of sales) x 365
Inventory turnover	= (Cost of sales / inventory balance) to give 'times a year'

Dividend growth model

$$K_e = [D_0(1+g) / P_0] + g$$

Where:

K_e = the cost of equity

D_0 = the current dividend per share

g = future anticipated annual growth rate in dividends per share

P_0 = the current ex-div share price

g can be estimated as

$$(D_r / D_e)^{(1/n)} - 1$$

Where:

D_r = the latest dividend in a historical pattern

D_e – the earliest dividend in a historical pattern

n = the number of years between the earliest and the latest dividend in a sequence of historical dividends.

Or $g = b \times r$

Where:

b = the proportion of earnings held back

r = the return on reinvested earnings

Capital Asset Pricing Model ('CAPM'):

$$K_e = R_f + \beta(R_m - R_f)$$

K_e = the cost of equity

R_f = The risk-free rate of return

R_m = the return on a market portfolio

β = the systematic risk factor

Pre-tax cost of Debentures = IRR of the relevant cashflows

Valuations

Weighted Average Cost of Capital (WACC)

$$\text{WACC}\% = [(V_e / (V_e + V_d) \times K_e) + [(V_d / (V_e + V_d) \times K_d]$$

Where:

V_e = The market value of all ordinary shares

V_d = The market value of debt

K_e = Cost of Equity

K_d = After-tax Cost of Debt

Constant Growth Dividend discount model

$$P_0 = D_0 (1+g) / (K_e - g)$$

Where:

K_e = the cost of equity

D_0 = the current dividend per share

g = future anticipated annual growth rate in dividends per share

P_0 = the current ex-div share value of one share

Price-Earnings (P/E) model (EPS)

$$P_0 = P/E \times \text{EPS}$$

Where:

P_0 = value of 1 ordinary share

P/E = an applicable price/earnings ratio (calculated as price per share / earnings per share)

EPS = earnings per share (being earnings available for distribution to ordinary shareholders / number of ordinary shares)

Present value of an annuity

$$\frac{1-(1+r)^{-n}}{r}$$

Where:

r = discount rate

n = number of periods

Present value

$$PV = FV_n / (1 + i)^n$$

Where:

PV = Present Value

FV_n = Future value at end of period n

i = Interest rate per period

n = Number of periods

Internal Rate of Return

$$\text{IRR is approximately } A + \frac{(B-A)N_A}{(N_A - N_B)}$$

Where:

A = The lower discount rate chosen

B = The higher discount rate chosen

N_A = The net present value calculated at A%

N_B = The net present value calculated at B%

The Baumol model of cash management:

$$Q = \sqrt{\frac{2C_oD}{C_H}}$$

Where:

- Q = The value of securities to sell each time
- C_o = The fixed costs associated with selling a parcel of securities
- D = The annual demand for cash
- C_H = The annual interest rate, as a decimal. Associated with holding cash as opposed to investments

Present value interest factor of an (ordinary) annuity of \$1 per period at i% for n periods, PVIFA(i,n).										
Period	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%
1	0.990	0.980	0.971	0.962	0.952	0.943	0.935	0.926	0.917	0.909
2	1.970	1.942	1.913	1.886	1.859	1.833	1.808	1.783	1.759	1.736
3	2.941	2.884	2.829	2.775	2.723	2.673	2.624	2.577	2.531	2.487
4	3.902	3.808	3.717	3.630	3.546	3.465	3.387	3.312	3.240	3.170
5	4.853	4.713	4.580	4.452	4.329	4.212	4.100	3.993	3.890	3.791
6	5.795	5.601	5.417	5.242	5.076	4.917	4.767	4.623	4.486	4.355
7	6.728	6.472	6.230	6.002	5.786	5.582	5.389	5.206	5.033	4.868
8	7.652	7.325	7.020	6.733	6.463	6.210	5.971	5.747	5.535	5.335
9	8.566	8.162	7.786	7.435	7.108	6.802	6.515	6.247	5.995	5.759
10	9.471	8.983	8.530	8.111	7.722	7.360	7.024	6.710	6.418	6.145
11	10.368	9.787	9.253	8.760	8.306	7.887	7.499	7.139	6.805	6.495
12	11.255	10.575	9.954	9.385	8.863	8.384	7.943	7.536	7.161	6.814
13	12.134	11.348	10.635	9.986	9.394	8.853	8.358	7.904	7.487	7.103
14	13.004	12.106	11.296	10.563	9.899	9.295	8.745	8.244	7.786	7.367
15	13.865	12.849	11.938	11.118	10.380	9.712	9.108	8.559	8.061	7.606
16	14.718	13.578	12.561	11.652	10.838	10.106	9.447	8.851	8.313	7.824
17	15.562	14.292	13.166	12.166	11.274	10.477	9.763	9.122	8.544	8.022
18	16.398	14.992	13.754	12.659	11.690	10.828	10.059	9.372	8.756	8.201
19	17.226	15.678	14.324	13.134	12.085	11.158	10.336	9.604	8.950	8.365
20	18.046	16.351	14.877	13.590	12.462	11.470	10.594	9.818	9.129	8.514

Period	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%
1	0.901	0.893	0.885	0.877	0.870	0.862	0.855	0.847	0.840	0.833
2	1.713	1.690	1.668	1.647	1.626	1.605	1.585	1.566	1.547	1.528
3	2.444	2.402	2.361	2.322	2.283	2.246	2.210	2.174	2.140	2.106
4	3.102	3.037	2.974	2.914	2.855	2.798	2.743	2.690	2.639	2.589
5	3.696	3.605	3.517	3.433	3.352	3.274	3.199	3.127	3.058	2.991
6	4.231	4.111	3.998	3.889	3.784	3.685	3.589	3.498	3.410	3.326
7	4.712	4.564	4.423	4.288	4.160	4.039	3.922	3.812	3.706	3.605
8	5.146	4.968	4.799	4.639	4.487	4.344	4.207	4.078	3.954	3.837
9	5.537	5.328	5.132	4.946	4.772	4.607	4.451	4.303	4.163	4.031
10	5.889	5.650	5.426	5.216	5.019	4.833	4.659	4.494	4.339	4.192
11	6.207	5.938	5.687	5.453	5.234	5.029	4.836	4.656	4.486	4.327
12	6.492	6.194	5.918	5.660	5.421	5.197	4.988	4.793	4.611	4.439
13	6.750	6.424	6.122	5.842	5.583	5.342	5.118	4.910	4.715	4.533
14	6.982	6.628	6.302	6.002	5.724	5.468	5.229	5.008	4.802	4.611
15	7.191	6.811	6.462	6.142	5.847	5.575	5.324	5.092	4.876	4.675
16	7.379	6.974	6.604	6.265	5.954	5.668	5.405	5.162	4.938	4.730
17	7.549	7.120	6.729	6.373	6.047	5.749	5.475	5.222	4.990	4.775
18	7.702	7.250	6.840	6.467	6.128	5.818	5.534	5.273	5.033	4.812
19	7.839	7.366	6.938	6.550	6.198	5.877	5.584	5.316	5.070	4.843
20	7.963	7.469	7.025	6.623	6.259	5.929	5.628	5.353	5.101	4.870

Present value interest factor of \$1 per period at i% for n periods, PVIF(i,n).										
Period	1%	2%	3%	4%	5%	6%	7%	8%	9%	10%
1	0.990	0.980	0.971	0.962	0.952	0.943	0.935	0.926	0.917	0.909
2	0.980	0.961	0.943	0.925	0.907	0.890	0.873	0.857	0.842	0.826
3	0.971	0.942	0.915	0.889	0.864	0.840	0.816	0.794	0.772	0.751
4	0.961	0.924	0.888	0.855	0.823	0.792	0.763	0.735	0.708	0.683
5	0.951	0.906	0.863	0.822	0.784	0.747	0.713	0.681	0.650	0.621
6	0.942	0.888	0.837	0.790	0.746	0.705	0.666	0.630	0.596	0.564
7	0.933	0.871	0.813	0.760	0.711	0.665	0.623	0.583	0.547	0.513
8	0.923	0.853	0.789	0.731	0.677	0.627	0.582	0.540	0.502	0.467
9	0.914	0.837	0.766	0.703	0.645	0.592	0.544	0.500	0.460	0.424
10	0.905	0.820	0.744	0.676	0.614	0.558	0.508	0.463	0.422	0.386
11	0.896	0.804	0.722	0.650	0.585	0.527	0.475	0.429	0.388	0.350
12	0.887	0.788	0.701	0.625	0.557	0.497	0.444	0.397	0.356	0.319
13	0.879	0.773	0.681	0.601	0.530	0.469	0.415	0.368	0.326	0.290
14	0.870	0.758	0.661	0.577	0.505	0.442	0.388	0.340	0.299	0.263
15	0.861	0.743	0.642	0.555	0.481	0.417	0.362	0.315	0.275	0.239
16	0.853	0.728	0.623	0.534	0.458	0.394	0.339	0.292	0.252	0.218
17	0.844	0.714	0.605	0.513	0.436	0.371	0.317	0.270	0.231	0.198
18	0.836	0.700	0.587	0.494	0.416	0.350	0.296	0.250	0.212	0.180
19	0.828	0.686	0.570	0.475	0.396	0.331	0.277	0.232	0.194	0.164
20	0.820	0.673	0.554	0.456	0.377	0.312	0.258	0.215	0.178	0.149

Period	11%	12%	13%	14%	15%	16%	17%	18%	19%	20%
1	0.901	0.893	0.885	0.877	0.870	0.862	0.855	0.847	0.840	0.833
2	0.812	0.797	0.783	0.769	0.756	0.743	0.731	0.718	0.706	0.694
3	0.731	0.712	0.693	0.675	0.658	0.641	0.624	0.609	0.593	0.579
4	0.659	0.636	0.613	0.592	0.572	0.552	0.534	0.516	0.499	0.482
5	0.593	0.567	0.543	0.519	0.497	0.476	0.456	0.437	0.419	0.402
6	0.535	0.507	0.480	0.456	0.432	0.410	0.390	0.370	0.352	0.335
7	0.482	0.452	0.425	0.400	0.376	0.354	0.333	0.314	0.296	0.279
8	0.434	0.404	0.376	0.351	0.327	0.305	0.285	0.266	0.249	0.233
9	0.391	0.361	0.333	0.308	0.284	0.263	0.243	0.225	0.209	0.194
10	0.352	0.322	0.295	0.270	0.247	0.227	0.208	0.191	0.176	0.162
11	0.317	0.287	0.261	0.237	0.215	0.195	0.178	0.162	0.148	0.135
12	0.286	0.257	0.231	0.208	0.187	0.168	0.152	0.137	0.124	0.112
13	0.258	0.229	0.204	0.182	0.163	0.145	0.130	0.116	0.104	0.093
14	0.232	0.205	0.181	0.160	0.141	0.125	0.111	0.099	0.088	0.078
15	0.209	0.183	0.160	0.140	0.123	0.108	0.095	0.084	0.074	0.065
16	0.188	0.163	0.141	0.123	0.107	0.093	0.081	0.071	0.062	0.054
17	0.170	0.146	0.125	0.108	0.093	0.080	0.069	0.060	0.052	0.045
18	0.153	0.130	0.111	0.095	0.081	0.069	0.059	0.051	0.044	0.038
19	0.138	0.116	0.098	0.083	0.070	0.060	0.051	0.043	0.037	0.031
20	0.124	0.104	0.087	0.073	0.061	0.051	0.043	0.037	0.031	0.026

Appendix B – Common verbs used by the Examiners

Verb	Description
Calculate / Compute	Do the number crunching and derive the correct answer. Make sure that you write down your workings and crosscheck your numbers.
Comment	Comment is similar to evaluate in that you are required to make a judgment or provide your opinion based on the facts at hand. Professional judgment and scepticism (a questioning mind) are called for when commenting.
Discuss	Discuss requires you to provide the 'for' and 'against' arguments, you cannot have a discussion without opposing views otherwise it would be just a conversation. If discuss is placed near the front of the instruction, then it requires you to provide an answer that is similar to explain , but addresses both the for and against arguments.
Estimate	Suggest an approximate value (or range of values) based on the available information. Remember, although estimating involves uncertainty, some answers will be <u>more right</u> (or appropriate) than others.
Evaluate	Pass judgment on or provide your opinion based on the facts at hand. When making an evaluation , there are often predetermined criteria that you will use to base your opinion on. The key here is to give your opinion or make a judgment of the facts, but providing just a description of the facts is insufficient. Professional judgment and scepticism (a questioning mind) are called for when making an evaluation .
Explain	Explain requires you to write at least several sentences conveying how you have analysed the information in a way that a layperson can easily understand the concept or grasp the technical issue at hand. For instance, “Explain whether an ‘emphasis of matter’ paragraph or an ‘other matter’ paragraph would be most appropriate in this situation”, or “Explain how a partnership is assessed for tax”. Evaluate and Examine are interchangeable.
Justify	Whenever you see the word justify you must provide reasons for your answer, in other words, provide support for your argument or conclusion. If you fail to justify your answer, you will lose valuable marks. Justify is similar to defend.

Verb	Description
Recommend	<p>Make a statement about the most appropriate course of action. If there is more than one possible course of action, state which action you would choose and why (justify your choice). Your professional judgment and your ability to interpret the wider situation are critical to scoring well in these types of questions. Don't forget to think about the future and the past, not just the present when making a recommendation</p>
State	<p>State is similar to list, but the items require your professional judgement. For instance, "State any restrictions that apply". One of the easiest ways to make sure that you state comprehensively is to think, "list and justify". You will note that state appears in many of the verb descriptions given.</p>